

# ITIL® 4 Specialist: Business Relationship Management Course

## Overview

The ITIL<sup>®</sup> 4 Specialist: Business Relationship Management certification is designed for IT professionals responsible for managing business relationships between IT service providers and stakeholders. This module provides practical insights into stakeholder engagement, value co-creation, and service relationship management, ensuring IT services align with business objectives.

As part of the ITIL 4 certification path, this course equips learners with skills to build strong business relationships, improve customer satisfaction, and enhance service strategy.

## Why Choose LEARNINGS24X7?

- Authorized PeopleCert Training Provider Includes an official PeopleCert exam voucher.
- Self-Paced eLearning & Instructor-Led Options Flexible learning tailored to your needs.
- Comprehensive Study Materials Digital eBook, Official Sample Papers.
- Corporate & Bulk Discounts Special pricing for teams and organizations.

## **Course Outline**

## Module 1: ITIL 4 and Business Relationship Management

- Understanding ITIL 4 principles in stakeholder engagement.
- The role of Business Relationship Management (BRM) in ITSM.
- Aligning IT services with business goals and customer needs.

## Module 2: Stakeholder Identification & Engagement

- Mapping stakeholder needs and expectations.
- Managing and nurturing business relationships.
- Effective communication and conflict resolution techniques.

## Module 3: Value Co-Creation & Customer Experience Management

- Ensuring business-IT alignment through value-driven relationships.
- Defining and managing service expectations and experiences.
- Leveraging customer feedback for continuous improvement.

#### Module 4: IT Governance & Risk Management in BRM

- Establishing governance structures for effective relationship management.
- Identifying risks in business relationships and mitigation strategies.
- Ensuring service strategy supports business growth.

## Module 5: ITIL 4 Business Relationship Management Exam Preparation

- Official ITIL 4 sample papers and mock tests.
- Exam-taking strategies & study techniques.

## Learning Outcomes

After completing this course, candidates will:

- Understand how to manage and enhance business relationships in ITSM.
- Learn best practices for stakeholder engagement, value creation, and service improvement.
- Gain expertise in customer experience management, service value systems, and IT governance.
- Be fully prepared for the ITIL 4 Specialist: Business Relationship Management Certification Exam.

## Who Should Attend?

This course is ideal for:

- IT professionals responsible for **business relationship management and customer** engagement.
- IT service managers, business analysts, and customer success managers.
- ITIL 4 Foundation certified professionals aiming to specialize in **business relationship** management.
- Individuals seeking expertise in service value creation, stakeholder alignment, and ITbusiness strategy.

#### Prerequisites

To take the ITIL 4 Business Relationship Management exam, candidates must have:

- ITIL 4 Foundation Certification.
- Basic knowledge of stakeholder engagement, ITSM, and customer experience.

## **ITIL 4 Business Relationship Management Exam Details:**

- Exam Provider: PeopleCert (Web-Proctored Exam)
- Format: Multiple Choice
- **Duration:** 90 Minutes
- Number of Questions: 40
- Passing Score: 70% (28/40 Correct Answers)
- Retake Option: Available via PeopleCert Exam Voucher

#### **Certification Benefits:**

- One of the specialist modules in the ITIL 4 certification path.
- Enhances career opportunities in **business relationship management, stakeholder** engagement, and IT governance.
- Recognized globally for effective IT-business alignment and customer satisfaction improvement.

## Frequently Asked Questions (FAQs)

**1.** How do I schedule my ITIL 4 Business Relationship Management exam? After completing the course, you will receive a **PeopleCert exam voucher** to schedule your **web-proctored exam**.

**2.** Do I need prior ITIL knowledge? Yes, ITIL 4 Foundation Certification is a prerequisite for this course.

3. What study materials are included? You will receive:

- Digital eBook
- Official ITIL 4 Sample Paper

**4. Do you offer corporate training?** Yes! We provide **customized corporate training** tailored to your organization's needs.

#### Enroll Now & Get ITIL 4 Certified!

- **Contact Us for Enrollment & Group Discounts**
- Wisit Our Website: <u>www.learnings24x7.com</u>
- **Call Us:** +61 1300 433 422
- Email: <u>hello@learnings24x7.com</u>

Advance Your ITSM Career with ITIL 4 Specialist: Business Relationship Management Certification!